

Three Key Steps To Accelerating The Scale And Pace Of Your Collaborative Working

...with the NHS sectors



1

Refreshing your collaborative working strategy

A senior leadership workshop to refresh your collaboration strategy in a rapidly changing world, to ensure it delivers the strategic narrative of your organisation.

...with blue-light



2

Creating collaborative advantage for your organisation

A one-day workshop on collaborative leadership to equip your key senior managers with collaboration tools and techniques for use on:

- Collaborations within your organisation
- Collaborations with partner organisations
- Collaborations across your communities



3

Creating your collaborative transformation practitioner teams

A three-day, intense programme to develop the skills and knowledge of the project leadership and team members who will accelerate the scale and pace of day-to-day delivery of your collaboration projects.



Plus A Free

£6,000

Online Toolkit License

Organisations who confirm the purchase of all three steps before the end of August 2017, for delivery before the end of October 2017, will receive a free one-year licence for the 200 tools in the SSA Collaborative Transformation Online Toolkit, for use across their whole organisation.

...with councils and social care



...with Housing and Education



Accelerating the effectiveness of teams working on

Improved collaborative working within your organisation - Shared services - Multi-partner community engagements
Alternative models of partnership - Blue-light integration
Combined authority, or City Deal development - Health and social care programmes

Over 3,000 leaders and senior managers

have attended one or more facilitation or taught sessions in the SSA collaborative transformation programmes.

Over 500 public sector organisations

in local government, NHS, police, fire, housing, HE and FE are applying the SSA toolkits in their collaborative working.

Over 300 recognised practitioners and architects

SSA awards Collaborative Transformation Practitioner and Architect recognition, as part of the Postgraduate Certificate in Collaborative Transformation, in partnership with Canterbury Christ Church University and CIPFA

Over 200 online tools, templates and techniques

for use across the partners in collaborative transformation and shared services, which can accelerate the development time of the projects and deliver savings and outcomes more quickly.

How will these in-house sessions accelerate the scale and pace of your collaborative working?

For your leadership: It provides an opportunity for decision-making leaders to refresh the organisation's collaborative working strategy in a rapidly changing world, to ensure it contributes fully to delivering the strategic narrative of your organisation.

For your managers: It will avoid the classic, expensive mistakes made by silo-culture managers, who are thrust into partnership working with little understanding of collaborative leadership. It will ensure that the important multi-agency, and community based, collaborations that support your strategic narrative, are built on strong competent management from the outset. The managers are provided with a wide range of collaborative leadership tools to accelerate inter-departmental, external partnership and community based activity.

For your project teams: Your project teams will be equipped with over 100 tried and tested tools, templates and techniques for use in any collaborative settings and across many sectors (local and central government, fire, police, HE, FE, schools, health & social care, housing and third sector). This gives them the confidence to be successful in their role, no matter who the partners are.

Plus A Free
£6,000

Online Toolkit License

Organisations who confirm the purchase of all three steps before the end of August 2017, for delivery before the end of October 2017, will receive a free one-year licence for the 200 tools in the SSA Collaborative Transformation Online Toolkit, for use across their whole organisation.

For further information, please email
Magda.Zurba@sharredservicearchitects.co.uk
...or phone Magda on 0333 939 8909



Accelerating the effectiveness of teams working on

Improved collaborative working within your organisation - Shared services - Multi-partner community engagements
Alternative models of partnership - Blue-light integration
Combined authority, or City Deal development - Health and social care programmes

1

Refreshing your collaborative working strategy

A senior leadership workshop to refresh your collaboration strategy in a rapidly changing world, to ensure it delivers the strategic narrative of your organisation or department.

Maybe it's time to stop and review your collaborative working strategy, to make sure it's fit for the next five years.

Are you still in the right partnerships with the right organisations?

Over the last five years, multi-agency collaborative working has been adopted across the public sector to either save money, and/or improve delivery of services.

But what about the next five years? What are the criteria your leadership must set to ensure that your current and future collaborations will deliver your organisational strategy?

This session takes your senior leadership through a five-step process to identify:

Step 1: *Assessing the local partnership landscape* - how effective are the current collaborative arrangements?

Step 2: *Aligning collaborative activities with your organisation's purpose* - are they still a good fit for the future?

Step 3: *Developing a collaborative working framework* - what are we looking for in a good partnership?

Step 4: *Who do we want to partner with and why* - what is our value proposition?

Step 5: *How do we pass the baton onto our senior managers* - for them to deliver the new strategic narrative?

Refreshing your collaborative working strategy:

Fee: £2,250+VAT

(for up to 10 leaders)

plus facilitator travel and accommodation expenses

All sessions are delivered on your premises to avoid the cost of travel and accommodation for delegates.

Accelerating the effectiveness of teams working on

Improved collaborative working within your organisation - Shared services - Multi-partner community engagements
Alternative models of partnership - Blue-light integration
Combined authority, or City Deal development - Health and social care programmes

2

Creating collaborative advantage for your organisation

A one-day workshop on collaborative leadership to equip key senior managers with collaboration tools and techniques for use on:

- Collaborations within your organisation
- Collaborations with partner organisations
- Collaborations across your communities



This is a pathway seminar to the Postgraduate Certificate in Collaborative Transformation at Canterbury Christ Church University

Good collaborative managers put 75% of their time into building the relationships, and only 25% on the deal. Because, if there is no relationship, then there is no deal.

Are your senior managers equipped with the collaborative advantage to deliver your strategy?

After years of working in silo environments, many senior managers are challenged when they step into multi-partner, multi-culture, change management projects.

This one-day introduction to collaborative leadership will equip managers, leading your collaborative working programmes, with a set of tools, templates and techniques to have collaborative advantage and accelerate their success.

This session will help them to:

1. *Accelerate effective collaborations within your organisation* that will remove inefficiency and generate improvement gains not available if departments, or internal services, continue to work in their silos
2. *Build the collaborative advantage of your organisation* that fosters a positive culture of collaboration across the existing partnerships, or new partnerships you need to build, to deliver your collaborative working strategy
3. *Structure, with partners, collaborative relationships across your communities* that develop, support and sustain their participation in the development and delivery of services.

Creating collaborative advantage for your organisation

Fee: £3,250+VAT

(for up to 15 managers) plus tutor travel and accommodation expenses (£99 + VAT for each additional manager if more than 15 attend)

All sessions are delivered on your premises to avoid the cost of travel and accommodation for delegates.

Accelerating the effectiveness of teams working on

Improved collaborative working within your organisation - Shared services - Multi-partner community engagements

Alternative models of partnership - Blue-light integration

Combined authority, or City Deal development - Health and social care programmes

3

Creating skilled collaborative transformation practitioner teams

A three-day, intense programme to develop the skills and knowledge of the project leadership and team members who will accelerate the scale and pace of day-to-day delivery of your collaboration projects.



These are pathway seminars to the Postgraduate Certificate in Collaborative Transformation at Canterbury Christ Church University

A key reason for the slow development speed of so many collaborations is because the project team do not have the skills, or authority, to work collaboratively with each other and their leadership.

Are your project managers, and their teams equipped to deliver your collaborative working quickly?

This three-day Collaborative Transformation Practitioner Programme will equip your project managers, and their teams, to deliver your collaboration strategy quickly and more effectively.

The sessions will provide them with:

1. Over 100 tried and tested tools, templates and techniques that will accelerate the delivery of your partnership working activities - getting the improvements or cash savings more rapidly
2. The skills to harness the partners' drivers for change and foster them to deliver your collaboration strategy
3. The methodology for creating robust partnership business cases in-house, saving thousands of pounds in external consultancy fees

Creating skilled collaborative transformation practitioner teams

Fee: £8,250+VAT

(for up to 10 project team managers and members) plus tutor travel and accommodation expenses

All sessions are delivered on your premises to avoid the cost of travel and accommodation for delegates.

**Plus A Free
£6,000**

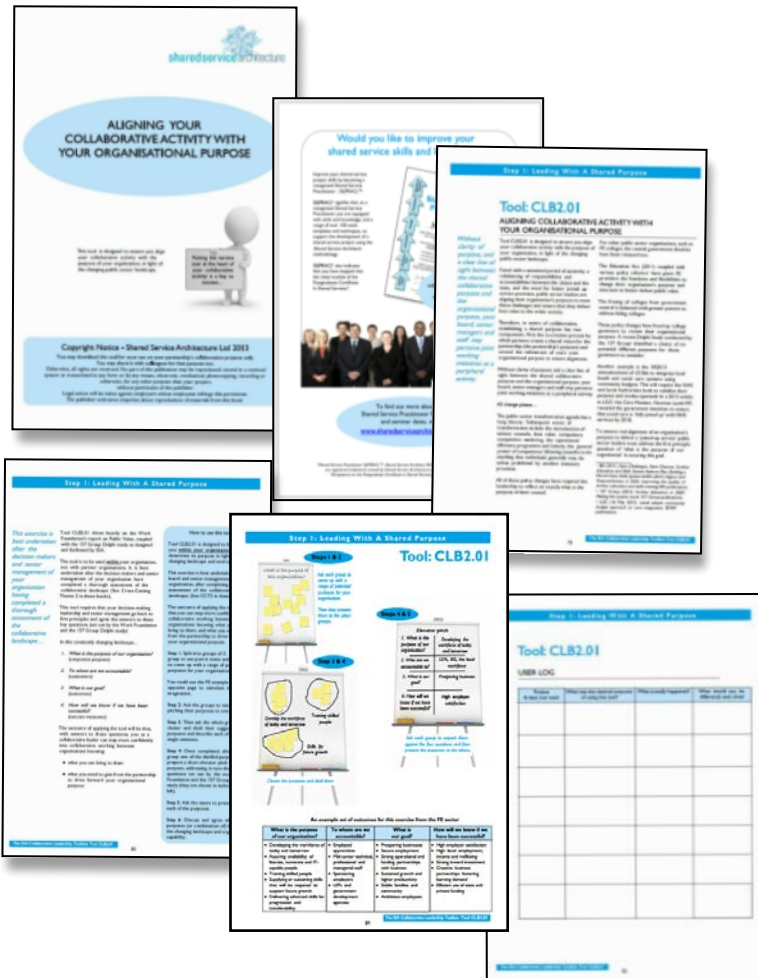
Online Toolkit License

Organisations who confirm the purchase of all three steps before the end of August 2017, for delivery before the end of October 2017, will receive a free one-year licence for the 200 tools in the SSA Collaborative Transformation Online Toolkit, for use across their whole organisation.

Each PDF tool is set out in its own six-page layout, and designed so that what you read in the morning, you can be applying that afternoon.



Over 200 downloadable tools, templates and techniques to accelerate collaborative working across your organisation and partnerships



Each tool is set out in its own six-page layout, and designed so that what you read in the morning, you can be applying that afternoon.

The tools provide support for each of the six stages of the Collaborative Transformation Journey Map from Collaborative Leadership through to Transform and Improve.

Pages one to four explain the the tool, the situations you might consider deploying it in and the background, academic and practitioner underpinning. Page four also contains a step-by-step guide, in the blue column, to applying the template, tool or technique.

Page five provides an example layout of the tool so you can develop and adapt it for your specific purpose.

Page six is a user log to record when and how you used the tool and any adaptations you would make when using the tool again.

They will also inspire your project teams to create their own tailored tools, templates and techniques for their projects.

Equipped with these tools, this is their opportunity to be enterprising and innovative, and accelerate the pace of collaborative projects they are working on.



Accelerating the effectiveness of teams working on

Improved collaborative working within your organisation - Shared services - Multi-partner community engagements
Alternative models of partnership - Blue-light integration
Combined authority, or City Deal development - Health and social care programmes

What are the fees for each individual session?	
Refreshing your collaborative working strategy	£2,250+VAT (for up to 10 leaders) plus tutor expenses
Creating collaborative advantage for your organisation	£3,250+VAT (for up to 15 managers) plus tutor expenses
Creating skilled collaborative transformation practitioner teams	£8,250+VAT (for up to 10 delegates) plus tutor expenses
Total if purchased individually:	£13,750+VAT

Only £9,999+VAT
plus tutor expenses
when purchased
as an integrated package
**Plus a free
£6,000
online tools license***

**Subject to terms and conditions*

How can you find out more?

1

Contact Magda.Zurba@sharredservicearchitects.co.uk for an informal discussion to find out more about the three-step programme and the £6,000 online tools offer.

2

If you decide to proceed, you will be asked to provide a PO number for the fees, before the end of August 2017 and confirmation that you wish to commission the work for delivery before the end of October 2017

3

An SSA director will then visit you to discuss how the sessions can be tailored to your organisational needs. You can also agree the dates for delivery of each of the three steps .

Following delivery of the three steps, the free, SSA Collaborative Transformation Online Toolkit will be made available to your organisation, under a free one-year license agreement,

**For an informal discussion,
email Magda.Zurba@sharredservicearchitects.co.uk
...or phone Magda on 0333 939 8909**



You may also be interested in these additional workshops...



Managing Communications in Collaborative Transformation and Shared Service Programmes



Planning the Governance, Risk Management and Control of Collaboration Projects



What Could Possibly Go Wrong in Collaborative Working and Shared Services?



Shared Service Architecture Ltd
New Broadstreet House,
New Broadstreet,
London EC2M 1NH

t: 0333 939 8909

e: dominic.wallace@sharedservicearchitects.co.uk

www.sharedservicearchitects.co.uk

About Shared Service Architecture Ltd (SSA)

Shared Service Architecture Ltd is a research informed teaching company that provides:

Personal development in collaborative leadership for politicians, board members, executives and senior managers, to equip them to become effective, skilled and knowledgeable collaborative leaders in public purpose collaboration activities, including through the Postgraduate Certificate in Collaborative Leadership.

Collaborative project skills and knowledge development for senior managers and project leads who wish to become recognised Shared Service Practitioners - SS(P)RAC™, or Collaborative Transformation Practitioners - CTPrac™, or Shared Service Architects - SSA™, or Collaborative Transformation Architects CTArc™ and gain professional recognition through the Postgraduate Certificate in Collaborative Transformation.

Organisational development through mentoring and in-house facilitation sessions to build collaborative advantage within organisations. This will increase the organisational capacity and culture to successfully collaborate with external partners and reap the full efficiency, improvement and political gains that partnership working can deliver.

Over 200 Online Tools Templates and Techniques that can be used across partnerships to accelerate their success.

Collaborative Transformation Magazine providing case studies, tools and reviews from the frontline CTPrac™, SS(P)RAC™, SSA™ and CTArc™ community.